

STATE OF NORTH DAKOTA

DEPARTMENT OF HUMAN SERVICES

Medical Services Division

600 East Boulevard Ave., Dept. 325

Bismarck, ND 58505

Questions related to Request for Proposal (RFP) Title: MEDICAID ACTUARIAL SERVICES

RFP Number: 325-05-10-034

September 12, 2005

RFP Section 2.01, *Background Information*

(1) Is there an incumbent actuarial firm developing managed care rates for North Dakota? **Yes.** If so, is the reason for procurement due to expiration of the current contract? **Yes, and a change in North Dakota's procurement rules.**

(2) Is North Dakota anticipating expanding the managed care program? **Yes. Managed care program expansion may include full and/or partial-risk capitated contracts and Program of All-Inclusive Care for the Elderly (PACE) contracts. Medicaid also anticipates establishing a Disease Management program that may resemble a partial-risk capitated program.**

RFP Section 2.02, *Budget*

(1) What is the available budget for the project? **The State is not releasing the funding available for the project with the expectation of receiving "true cost" budget proposals from potential contractors. If the budget proposal submitted by the selected Contractor is higher than the funding available, negotiation will occur.**

RFP Section 3.01, *Scope of Work*

(1) What format will the State use to send data to the successful contractor? **Data will be provided to the Contractor in a format mutually determined by the State and the Contractor.**

Section 3.01(2)(a), *Managed Care Organization (MCO)*

(1) For the managed care capitation rate development, what data sources are available? **MCO encounter data, Medicaid fee-for-service (FFS) data, and the fee schedule for applicable eligibility categories.** Have these same sources been used previously for rate setting? **Yes.**

(2) Is the State requesting two sets of rates (one for State fiscal year [FY] 2007 and one for FY 2008) to be completed by January 20, 2006? **Yes, but this can be negotiated if it is too much to**

complete by January. Or just FY 2007 with a FY 2008 update completed later under the technical assistance budget? **Negotiable.**

(3) Please confirm that, per Attachment A, 28 eligibility categories are used for the approximately 750 enrolled members. **Yes.**

RFP Section 3.01(3), *Fee-for-Service (FFS)*

(1) Are FFS payment rates referring to the FFS fee schedule? **Yes.**

RFP Section 3.01(3)(a), *FFS*

(1) Do the encounter data financial fields contain managed care experience or is the paid field based on another data source (i.e., fee schedule)? **Fee schedule only. Encounter data is available only through the MCO contractor.**

(2) What years of data are available? **Medicaid FFS data and MCO encounter data is available for the past five years (2000-2004). Fee schedules are available for 2004-2005. (Changes to the current fee schedule were effective July 1, 2005.)** Are encounter data and financial data for the TANF managed care program only or do they include other programs? **Claims data includes the TANF managed care population (Primary Care Provider program) and the FFS population. Encounter data is available for MCO only and is available through the MCO contractor.**

RFP Section 3.01(3)(c), *FFS*

(1) Will the State supply data for North Dakota Workforce Safety and Insurance and private insurers? **The State will supply the data from North Dakota Workforce Safety and Insurance (WSI) but not private insurers.** Will this be available at claims level detail or in a summarized form? **Unknown.** Approximately how many lives are covered in these data sets? **Information from the WSI website states that 304,287 North Dakota workers were covered by WSI in 2004. The largest private insurer in the State is Blue Cross Blue Shield of North Dakota (BCBSND). The BCBSND website states they currently insure 400,000 North Dakota beneficiaries.**

RFP Section 3.01(4)(a), *Program of All-Inclusive Care of the Elderly (PACE)*

(1) Is FFS data available for the PACE rate setting? **Yes.**

(2) How many PACE sites does the State anticipate implementing? **The State will establish one to two PACE sites initially with possible expansion in subsequent years.**

RFP Section 3.01(5), *Report of Payment by Provider Type*

(1) Is there one Medicaid data set for the long-term care population and the TANF population? **There is one data set for each population.** Will this same data set be used in the analysis for

the “Report of Payment by Provider Type” deliverable or is there more than one data set? **The data sets will be used for the “Report of Payment by Provider Type” deliverable.**

(2) Is the FY 2008 rate setting work to be completed concurrently with the FY 2007 rate setting? **Yes, but this can be negotiated if it is too much to complete by January.** Or, do you anticipate that the FY 2008 rate setting would be a separate project timeline from FY 2007? **Negotiable.**

RFP Section 3.06, *Contract Schedule of Events*

(1) What types of technical assistance do you anticipate needing? **Technical assistance needs will vary and may range from establishing payment rates for new Medicaid programs – for example, Disease Management programs – to processing small data requests based on the work previously completed.**

RFP Section 4.01, *Contract Term and Renewal Options*

(1) For the optional renewal, is the contractor allowed to submit a different bid to account for inflation and expense increases? **Yes, this is allowed but not required.** Should this be outlined in the current proposal as the bid for the option year? **It may be outlined in the current proposal.**

RFP Section 6.06, *Experience and Qualifications*

(1) Do you want two references for each of the five deliverables listed in Section 3.01 or two references in total? **Two references total.**

RFP Attachment D

(1) Should separate budgets for FY 2007 and FY 2008 deliverables be submitted? **No.** Do you anticipate any deliverables other than MCO rate setting for the FY 2008 timeframe? **Not at this time.**